



# SAP Business One Road Map

July 2024

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# Help the world run better and improve people's lives



# SAP's best-selling ERP solution by number of customers



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Used by **80,000+** customers

with **1.2+** million users

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~**300** partners

with **500+** solutions

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Available as **50** country

localizations and in

**28** languages

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**360+** large enterprises

running SAP Business One in

**7,000+** subsidiaries

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Implemented by **850+**

partners worldwide

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SAP Business One used in

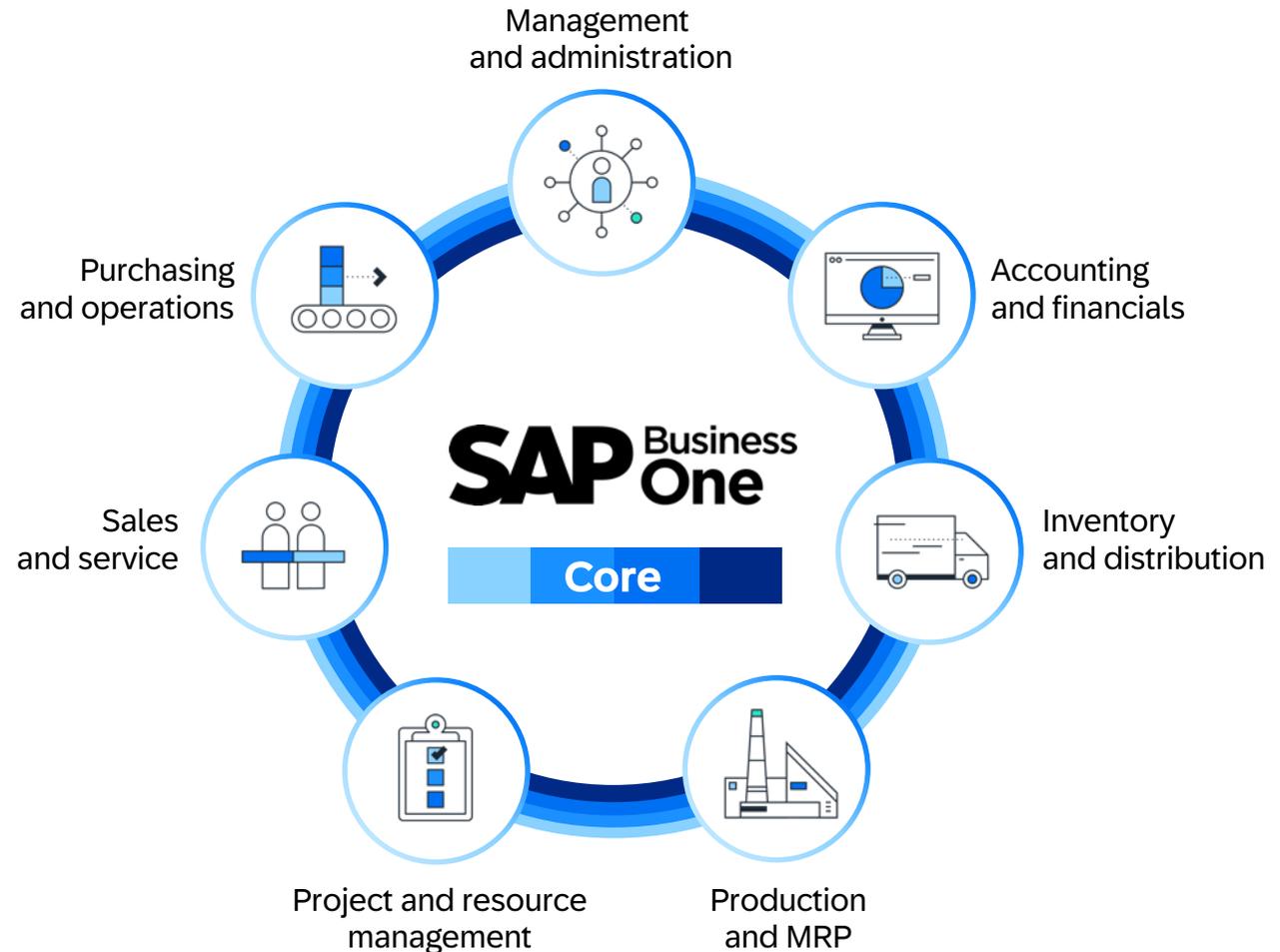
**170+** countries



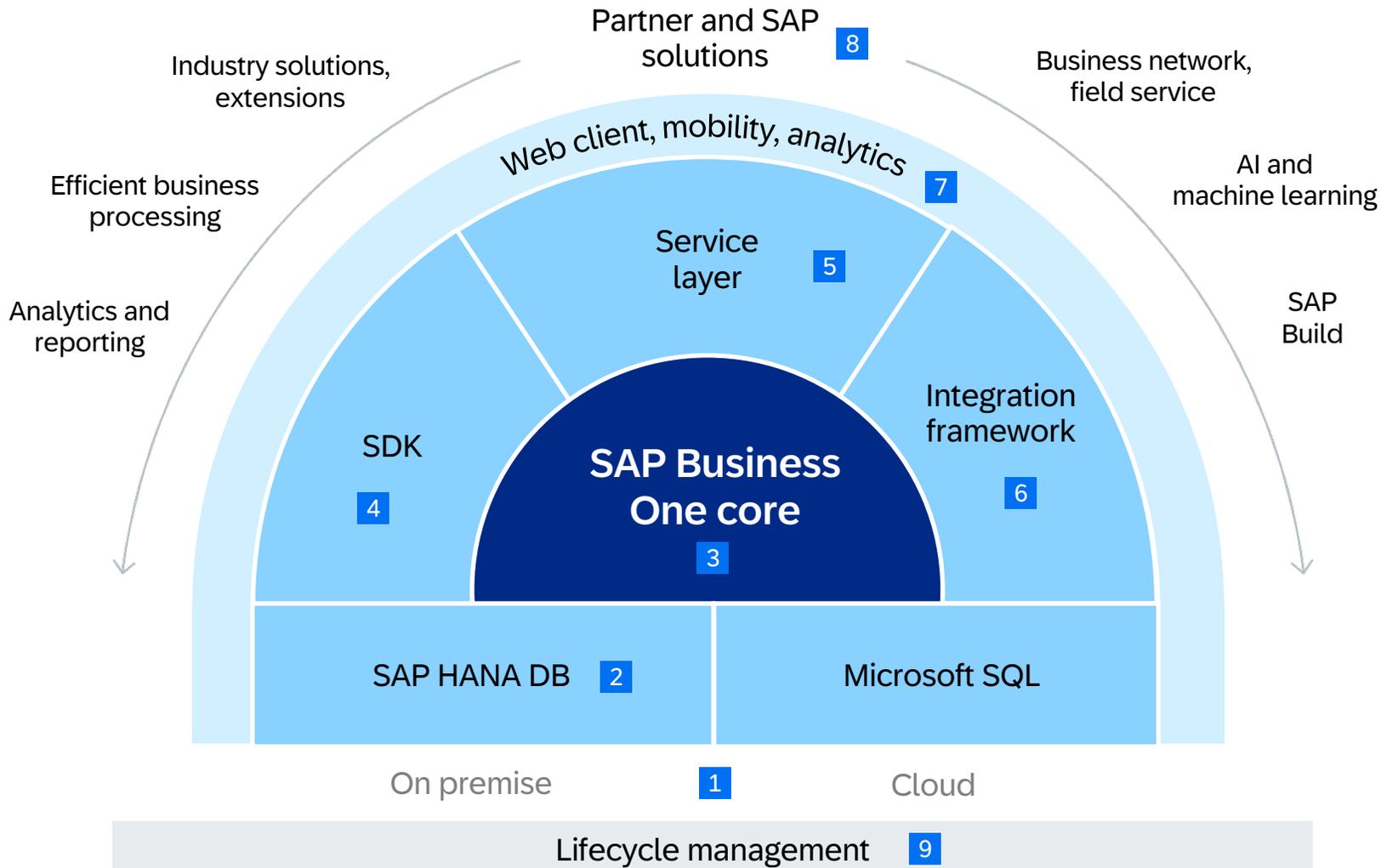
# SAP Business One: Strong ERP core for SMEs designed to ease extending and complementing

## Digital enablers (enrich and extend the core):

- AI and machine learning
- SAP Business Technology Platform (SAP BTP) cloud services
- Analytics
- Mobile technologies



# SAP Business One solution



## Cost

- 9 Low cost of ownership and efficient support + cloud control center

## Usability

- 7 Web client
- 7 Modern front end and analytics

## Comprehensive business scope

- 3 All standard business processes covered
- 8 Extending the solution scope based on extensibility layer
- 6 Robust integration and collaboration relying on service layer and software development kit (SDK)
- 4 Basic application programming interfaces (APIs)

## State-of-the-art technology

- 2 Running on in-memory technology
- 5 Interface for SAP HANA and Microsoft SQL applications
- 1 Full deployment flexibility

# Product direction

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**“SAP Business One is certainly here to stay. SAP’s volume business happens in the midmarket. It’s here where we win thousands of net-new names for the growing SAP family thanks to SAP Business One. We need to keep that momentum going.”**

Jan Gilg, President and Chief Product Officer, Cloud ERP, SAP SE  
April 2024, SAP Partner Summit for SME (Madrid, Spain)

# SAP Business One: Product areas of future investment

**Vision:** Strengthen SAP Business One as the ERP solution for small business and lower midmarket, offering flexible deployment models including partner-managed cloud, a solid global business core, enabling cloud extensions (SAP Business Technology Platform and SAP Build), and a leading user experience.

## Global and highly scalable real-time ERP

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- Offer a highly competitive solution
- Provide attractive maintenance model
- Support enhanced localizations
- Make continuous improvements

## Streamlining customer value

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- Transform flexible technology and innovations into customer value at low TCO
- Support fast adoption of new business models, customer growth, and intuitive web client design

## Leveraging SAP HANA

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- Further leverage exclusive advantages and capabilities of SAP HANA (enterprise search, advanced analytics)

## Partner co-innovation and extensions

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- Support innovation driven by SAP Build and SAP BTP
- Support robust developer experience on the service layer, including new design concepts, APIs, objects, and tools

## Flexible deployment model – cloud, on premise

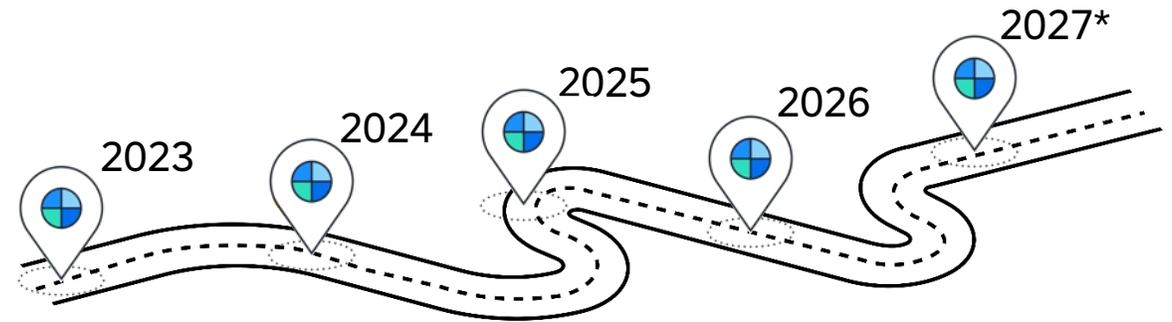
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- Accelerate cloud transformation and drive mobile adoption
- Extend partner-managed cloud tools
- Provide maximum flexibility, low complexity, and best control of the business for customers

# SAP Business One releases and related products

Solid product road map with continuous innovation

**SAP Business One** – Continuous enhancements (version for SAP HANA and Microsoft SQL) through version 10 feature packages (FP) and support packages (SP)



**Cloud** – Continuous enhancements for SAP Business One Cloud, partner-hosted options

**Web client** – Support for working smoothly with SAP Business One using native web browser

**Mobile apps** – Continuous enhancements for all mobile apps

The latest SAP Business One release planning details are always available in SAP Note [2267770](#).

\*This is the current state of planning and may be changed by SAP at any time. Version 11 to follow after Version 10. More details on the schedule to be shared in 2024.

# SAP Business One

## Product road map overview: Key themes and capabilities

### Recent Innovations

#### Core

- Web client extended sales, purchasing, service, inventory, and analytics functionality
- Continuous innovations based on market feedback (Customer Influence program)
- Enabling workflow integration with SAP Business One based on SAP Build Process Automation bots with SAP-delivered scenario “Return request” workflow
- Enabling document templates with SAP Build Process Automation for SAP Business One
- Microsoft Teams integration

#### Globalization

- Electronic documents certificate management enhancements
- EU Peppol: Utilization of the SAP Document and Reporting Compliance solution Peppol exchange service cloud edition
- Greece – E-books stamp duty support enhancements
- Argentina – Electronic invoice enhancements
- Israel – Electronic invoice 2024 support
- Poland – Electronic invoice (KSeF)
- Spain – Support for new tax for one-use plastics
- Japan – Qualified invoice method support enhancements
- Singapore – Submission of GST return enhancements
- China – Golden Tax enhancements

#### Mobile

- Service and sales apps update for Microsoft SQL Server, iOS, and Android

#### Extensibility and platform

- Identity and authentication management (IAM) introduction
- Enhanced service layer API including support for Microsoft SQL
- Microsoft 365 integration (Word, Excel, OneDrive)
- Windows 11 support

#### Cloud

- Introduce IAM in SAP Business One cloud control center

### Planned innovations<sup>1</sup>

#### Core

- Web client extended sales, purchasing, payments, service, financials, production, inventory, analytics, and administration functionality
- A/P invoice creation automation using Document Information Extraction service in the web client
- Continuous innovations based on market feedback (Customer Influence)
- Outlook 365 integration enhancements

#### Globalization

- Electronic documents service enhancements
- Integration with SAP Document and Reporting Compliance
- Change log report
- Germany – B2B electronic invoice 2025
- Germany – ELSTER: Adoption of new ERiC versions
- Israel – Donation Model support
- Poland – Interest Report Enhancements
- France – Electronic invoice 2027
- Spain – Electronic invoice enhancements
- Spain – Software certification support
- Italy – Packaging tax support
- India – Multiple e-TDS support
- United Kingdom – “Making Tax Digital” support through SAP Document and Reporting Compliance

#### Extensibility and platform

- Enhanced service layer API
- Web client extensibility
- MS SQL 2022 support
- Principal propagation (extension manager)
- Lifecycle management enhancements (Tomcat split for server tools)

#### Cloud

- Lifecycle management enhancements (IAM, storage unit management)

### Product direction<sup>1</sup>

#### Core

- Extended web client business process coverage
- Continuous innovations based on market feedback (Customer Influence)
- Optimized scalability and performance
- Simplification of landscape and deployment, support for containerization approach

#### Globalization

- Enhancement of existing markets and regions
- Integrations to electronic fiscal services
- IFRS compliance

#### Analytics

- Insight to action (data mining)
- Predictive, pervasive, and scalable
- Built-in content

#### Mobile

- Continuous innovations based on market feedback

#### Extensibility and platform

- Enhanced service layer API
- Enhanced web client extensibility
- Event service support
- Support for virtualization platforms
- Upgrade simplification (support for component upgrade)

#### Cloud

- Upgrade simplification (component upgrade + “in-place” upgrade for service unit)

1. This is the current state of planning and may be changed by SAP at any time without notice.

# Thank you.

